



FOR IMMEDIATE RELEASE

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Biscom and Adaptive Solutions Ink Deal to Deliver Advanced Secure File Transfer Solutions for Law Firms and Corporate Legal Departments

Alliance Leverages Adaptive's Legal Services Expertise in Combination with BDS Security Solution to Deliver Secure File Transfer Adapter for Autonomy iManage Solution

Chelmsford, Mass — May 6, 2009—Biscom, the most trusted name in electronic document transmission and [secure file transfer](#) solutions, and [Adaptive Solutions Inc.](#), a premier provider of support and consulting services for law firms and Fortune 500 corporate legal departments, today announced a strategic partnership to deliver integrated secure file transfer solutions to the private and corporate legal markets.

Today's corporate law departments and legal firms face increasingly stringent regulations regarding intellectual property protection and client privacy rights. Many procedures are internally imposed, but others are imposed by federal and state agencies. Firms and departments must closely track critical information flow to verify that breaches do not occur, and identify the extent of the exposure when they happen. And in the case of a breach, regulators and courts often require proof of established internal procedures and good faith execution.

Together, Adaptive Solutions and Biscom will be delivering an innovative secure file transfer extension to support Autonomy iManage (formerly Interwoven). Designed with law firms and corporate legal departments in mind, the [Biscom Delivery Server](#) for iManage plug-in enables users to quickly and easily create secure packages by dragging and dropping documents and files directly to and from iManage. Recipients are notified of a secure delivery, and must authenticate their identity to retrieve the files. All transactions are recorded for a full audit trail.

“Undoubtedly, the issues of protecting sensitive documents and keeping intellectual property secure are top concerns for our clients,” said Chuck Davis, president of Adaptive Solutions. “Just as common however, are those same clients’ hesitance to invest hundreds of thousands of dollars on a complicated security solution which does not integrate with best of breed legal document management systems such as Autonomy iManage. That is why we are partnering with Biscom. Our joint solution is the ideal fit for customers that need to secure file transfer and collaboration but don’t want to retrain users, change established business processes, or make additional investments in IT infrastructure.”

“Enterprises want and need to protect their sensitive documents, especially in transit, but usability and cost are serious inhibitors regardless of today’s regulation-driven environment,” said Charlie Magliato, Biscom’s channel manager. “Nevertheless, customers need solutions, and that’s what we’re focused on providing in our relationship with Adaptive – solutions that extend the ROI of their existing applications with security that protects them and the interests of their customers.”

About Adaptive Solutions, Inc

Founded in 1998, Adaptive Solutions is a premier provider of legal-specific systems integration and support services. Headquartered in Norristown, PA, ASI provides a unique set of skills and methodologies to complete projects on time, on budget, and with minimal disruption to firm operations. Adaptive Solutions' service offerings include: consulting, network integration, hosted network services powered by ONBOARD, custom application development, training and customer support. ASI's latest solution, xTend I.T., provides full-time, real-time end user support at a fraction of the cost required to staff even a part-time internal helpdesk position. Adaptive Solutions' legal-specific service line, made up of Support I.T., xTend I.T. Remote Help Desk, Check I.T. and uControl I.T., has been implemented in more than 100 law firms nationwide. For more information please Visit our website at www.adaptivesolutions.com.

About Biscom, Inc.

Biscom Delivery Server is a division of Biscom with a focus on secure, managed file transfer solutions; BDS resolves the security, compliance, and file attachment problems of email and FTP. Since 1986, Biscom has been enabling enterprise document delivery and workflow solutions for Fortune 1000 companies. BDS can be found on the web at www.biscomds.com.

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