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For Immediate Release:

Disaster Recovery: How Adaptive Solutions' Client Marshall Dennehey Rebounded and Recovered from an Office Fire in Hours, with no Interruption of Work

April 15, 2010, Norristown, PA – “In a law firm, digital content is the lifeblood of the organization. For each matter, countless documents and emails exist and in most cases, are meticulously filed according to matter so that they are accessible within the drop-of-a-hat” said Chuck Davis, President of Adaptive Solutions.

In order to ensure that this critical information is available quickly in the event of an outage or disaster, most firms have sophisticated redundancy plans in place in the form of IT design, hardware, software and processes. At Marshall, Dennehey, Warner, Coleman & Goggin, a regional defense firm headquartered in Philadelphia with (19) offices and close to (1,000) employees, thoughtful planning, best-of-breed hardware and software products, and a well-prepared technical team allowed the firm to avert what could have been a true productivity crisis for two of its offices.

The Value of Planning

During the firm's project planning phase, Director of IT Liz Brown, and Manager of Network Services, John Brooks, were savvy enough to invest significant time and budget to prepare for the unexpected. After investigating the market options for new data backup technology, the firm chose EVault, a disk-to-disk backup and disaster recovery product by i365, A Seagate Company. The product was initially proposed by Adaptive Solutions, the firm's go-to technology partner. The technical team architected a wide-ranging solution that would incorporate redundancy software, enterprise storage systems and critical processes for dealing with an outage or disaster.

Marshall Dennehey's network engineers configured EVault to back up the firm's files and SQL databases every night, across the firm's (19) offices, to the firm's main headquarters located in Philadelphia. Then, as an added precaution, the aggregate data was also

replicated to the firm's Suburban Philadelphia location using Dell/EqualLogic storage arrays and built-in replication technology. The design and software would prove to be critical components in the firm's recent recovery of data.

Plan in Motion

On a recent Sunday afternoon, Brown received word that a fire caused by two main electrical feeds had started in one of Marshall Dennehey's two New York City offices. The firm's office on the 19th floor had not been directly damaged, but because of the electrical origin of the fire, the building was locked down, and the firm was unable to enter the building to retrieve the office's servers, which housed critical documents and SQL databases for both of its New York offices.

Marshall Dennehey's IT team and firm leadership sprung into action. The goal was to use the EVault software to recover the New York server files and SQL databases to minimize any workflow interruptions for the attorneys and staff who would ordinarily report to the NYC offices.

Using the backup data collected by EVault, the team was able to restore data within an hour from the EVault repository in Philadelphia. A Marshall Dennehey developer quickly created a small SQL database that would allow the IT department to search for critical documents on an as-needed basis, (i.e., for an attorney or staff member who needed a particular file immediately), prior to complete accessibility to the data. This allowed the IT engineers to continue working on the recovery of virtual servers and other critical components, while attorneys and staff who were in need of a particular file could simply request the document, and the IT team was able to retrieve it from the SQL database within minutes.

By Monday afternoon, Brown and her IT squad were notified they were able to get into the New York office for the sole purpose of retrieving the firm's servers, thus negating the need to establish new virtual hosts. The servers were retrieved and hooked into the Philadelphia office, allowing New York employees to connect and work remotely with full access to their electronic workspaces and files.

Saving Money, Time and Client Relations

Although two weeks would pass before the displaced New York attorneys and staff could get back into their space, the firm experienced no true work interruption and therefore no client dissatisfaction or decrease in productivity due to the fire. With the combined Marshall Dennehey-Adaptive Solutions IT design, data aggregated by the reliable EVault system, market-leading Dell/EqualLogic storage, and the firm's quick-moving IT and leadership teams, the Marshall Dennehey disaster recovery system proved to be a smart investment, saving the firm untold amounts of time and money, and helping the firm maintain its first-rate client relationships.

About Adaptive Solutions, Inc.

Founded in 1998, Adaptive Solutions, Inc. is a premier nation-wide provider of legal-specific systems integration and consulting services. ASI provides a unique set of skills and methodologies to complete projects on time, on budget, and with minimal disruption to firm operations. Adaptive Solutions' service offerings include: enterprise content management, server virtualization, strategic consulting, disk-to-disk backup technology, network integration, application installation and upgrades, custom application development, training and support services. ASI's latest solution, xTend I.T. Remote Help Desk Service, provides full-time, real-time, end user support. This service is provided at a fraction of the cost required to staff even a part-time, internal help desk. Recent clients have opted for ASI's after-hours only option, to supplement their existing help desk team. Adaptive Solutions' products and services have been implemented in more than 130 law firms and corporate legal departments nationwide. For more information please visit: www.adaptivesolutions.com.

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